

# Resume

## D V S Sai Kumar

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### **Chief Financial Officer (CFO) | Strategic Financial Leadership | Corporate Governance :**

Dynamic and result-oriented Chartered Accountant with 25 years of experience in financial leadership, corporate governance, and strategic planning. Adept at driving financial transformation, optimizing operational efficiencies, managing investor relations, and ensuring regulatory compliance. Expertise in fundraising, IPOs, financial restructuring, risk management, and ERP implementations across diverse industries.

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### **Key Skills and Core Competencies:**

- **Strategic Finance & Fundraising :** IPO ,Equity funding, banking finance ,and investor relations
- **Financial Planning & Analysis:** Budgeting, cost control, treasury management, MIS reporting
- **Corporate Governance :** GST, FEMA, Income Tax, MCA, SEBI, and statutory regulations
- **Legal & Risk Management:** Contract negotiation, regulatory adherence, dispute resolution
- **ERP & IT Systems:** SAP FICO, Tally, Quick Books and Implementing ERP like Focus, RAMCO& Oracle)
- **Leadership:** Team leadership, cross-functional collaboration, board-level reporting.

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### ***Cygni Energy Pvt Ltd ( Manufacturers of battery packs for EVs and energy storage systems)***

**AVP – Finance, Accounts and Legal**

***Feb 2022 – Present***

- Raised a Rs 55 crore project term loan and Rs 40 crore working capital funding from IOB Bank.
- Secured favourable High Court orders in legal disputes related to DRI searches.
- Recovered Rs 2 crore in overdue receivables from KREDL, improving cash flow.
- Led the successful implementation of RAMCO ERP to streamline financial operations.
- Developed corporate policies, SOPs, and financial controls ensuring statutory compliance.
- Managed payables, receivables, and cash flows, optimizing liquidity and operational efficiency.

### ***Sri Lalitha Enterprises Industries Pvt. Ltd. (Turnover: Rs 1,800 Crores)***

**GM – Audit and Taxation**

***Jan 2019 – Feb 2022***

- Led the implementation of IND AS and ERP-based SOPs, standardizing accounting practices.
- Managed internal and external audits, TDS, GST compliance, and financial reconciliations.

### ***Globion India Pvt. Ltd. (Turnover: Rs 120 Crores)***

**AVP – Finance and Accounts**

***May 2018 – Dec 2018***

- Implemented Oracle Financial ERP systems and ensured compliance with GST regulations.
- Coordinated with auditors with and complied with IND AS Accounting Standards.

### ***Salicylates and Chemicals Pvt. Ltd. (Turnover: Rs 150 Crores)***

**DGM – Accounts and Finance**

***Aug 2015 – Apr 2018***

- Managed finance and accounting systems, customs laws and FOREX management.
- Ensured timely GST refunds (within two months of implementation)
- Prepared and finalized balance sheets in coordination with statutory auditors.

# Resume

## ***Kamineni Wockhardt Hospitals and Bishak Pharma Pvt. Ltd. (Turnover: Rs 180 Crores)***

### **Head – Finance and Accounts**

***Apr 2008 – Jul 2015***

- Negotiated and secured working capital, LC, guarantees, and project finance.
- Identified and rectified fraudulent transactions and billing discrepancies.
- Managed financial reporting, board resolutions, and regulatory compliance.
- Regulatory compliance with PF, ESI, Labour Dept and Managed Drug and DSIR licenses.

## ***AP State Road Transport Corporation (Government Undertaking)***

### **Accounts Officer**

***Jan 2005 – Mar 2008***

- Managed the daily Funds at the Depot and Financial concurrence and for all purchases
- Audit of contract payment Bills, Salaries, and Inter-depot reconciliation
- Identified discrepancies in Depot Income accounting at APSRTC and saved M.V Tax
- Review of Monthly P&L, Budgets, Inter-depot reconciliation and compliances with MIS
- Worked as Tender Committee member for Auctions, Leases, AMC's and computerization Projects
- Preparation of Regional Accounts and coordinating with C & AG Department

## ***Audit Manager in B Naga Bhushan & Co (Chartered Accountants) from Dec 2002 – Dec 2004***

## ***Accounts Officer in A P Met Engineering Ltd from Dec 2000 – Nov 2002***

## ***Jr. Executive – Costing & Audit in Apollo Hospitals from Nov 1998 – Nov 2000***

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### **Computer Skills:**

- Proficient in SAP (FICO), Oracle Financials, RAMCO, Tally, Focus Quick Books, and MS Office.

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### **Certifications and Courses: Certifications and Participations:**

- Completed Certificate Course in GST, SAP FICO Power User, and Concurrent Audit of Banks (ICAI).
- Participation of ICAI Course in System Audit, Block Chain Technology, RERA, IBP and Ind As
- Pursuing PG Certificate Course in AI and ML, Cloud Computing FinTech, Blockchain & Risk Management (IIM, Visakhapatnam).

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### **Education:**

- Chartered Accountant, ICAI (2003).
- Bachelor of Commerce, A P Residential Degree College, Nagarjuna Sagar, Guntur District.

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### **Personal Details:**

- Languages Known: English, Hindi, Tamil, and Telugu.
- Age: 50 years

**D V S Sai Kumar**